

## NEWS FLASH!

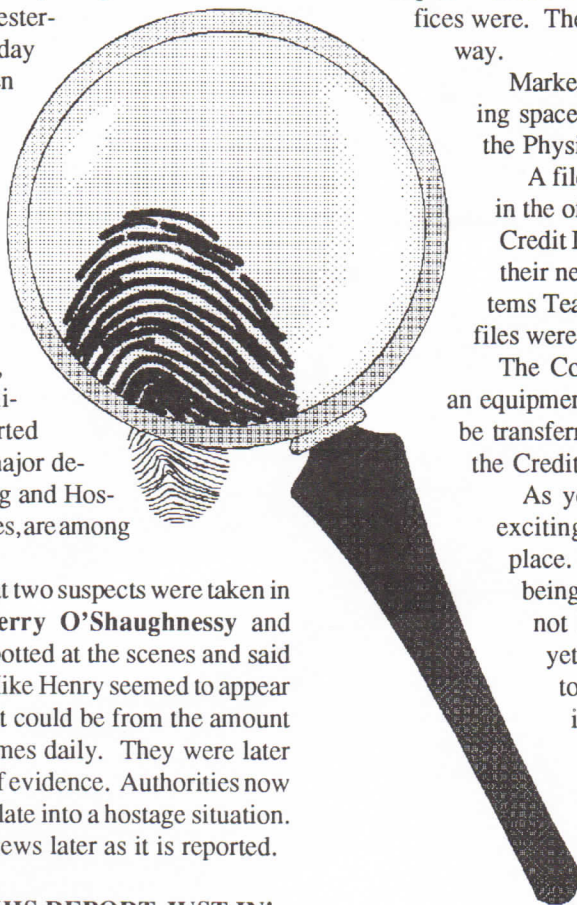
*...this special news report just in from Southeastern news central...*

Numerous reports of missing persons are being made at Southeastern on Forsythe Street. Some individuals have been reported missing and in other cases, entire departments have mysteriously disappeared.

It seems to have started in the Credit Department and has spread quickly throughout the company. Our first reported missing person was **Sharon Pontius**, Nursing Home Credit Manager. Her co-worker, **Bill Bateman**, had this to say the day of her disappearance, "She was such a nice person. Everything seemed to be fine yesterday, but I came in today and everything, even her desk, was missing. I just don't understand."

Later that week, an even more disturbing event happened when the entire SouthCare Division, quite simply, vanished. Other similar stories are reported almost daily. Two major departments, Purchasing and Hospital Accounts Services, are among those now missing.

Sources tell us that two suspects were taken in for questioning. **Terry O'Shaughnessy** and **Mike Henry** were spotted at the scenes and said to look suspicious. Mike Henry seemed to appear very nervous, but that could be from the amount of caffeine he consumes daily. They were later released due to lack of evidence. Authorities now believe this may escalate into a hostage situation. We will have more news later as it is reported.



### NEWS FLASH!! THIS REPORT JUST IN!

All associates with Southeastern have been found! **Daphne Manning**, SPIRIT Coordinator, accounts for the missing persons as part of the restructuring process. No one has disappeared, but they have moved!

The idea behind the restructuring is to divide SEHS into three marketing groups: Long-Term Care, Physician, and Hospital groups. These groups will allow SEHS to function and rely on

each other as a team and will provide a more efficient way of dealing with our customers' needs.

If you are still a little confused about the moves, here is a general breakdown of where the new divisions are located, or will be located, in the near future:

The Long Term Care Division is now located where the Home Care Store was.

The Hospital Division is now located in the new offices built in the warehouse.

The Physician Division will relocate to where Hospital Account Services and Purchasing offices were. The construction is now underway.

Marketing will acquire more breathing space when they occupy the area the Physician Team now has.

A file room will be built and files in the office behind what is now the Credit Department will be moved to their new home. The External Systems Team will then move where the files were.

The Computer Room will become an equipment room and those folks will be transferred to the office that is now the Credit Department.

As you can see, there are many exciting changes that have taken place. There are more changes being made and others that may not have been mentioned as of yet. So remember to stay tuned to your local station for further important details on the expansion of our Company.

Reporter - *Stephanie Goodale*

### INSIDE...

- ☺ *The End of "Wayne's World"*
- ☺ *Three-Way Winners for Award*
- ☺ *Art Capps' 25 Years at SEHS*
- ☺ *Jeff Winslow passes the N.C. Bar!*





# ASSOCIATE OF THE MONTH

JULY 1993

Congratulations to **Joe Stephens** for being selected Southeastern's Associate of the Month for July of 1993!

Joe has been with Southeastern since June of 1992. He started working in the M.I.S. Department as the AS/400 system programmer, a position he still holds today. Joe has a Bachelors Degree in Computer Information Systems from DeVry Institute of Technology in Atlanta.

Joe is an example to all of us of what true Southeastern SPIRIT is. He always goes the extra mile to get the job done. Joe worked extra hard to help the Credit Department be as efficient on the new system as possible.

On one occasion, Joe worked all night on statements and fell asleep at his desk. Although he was exhausted, he stayed on through the next day to make sure everything went smoothly. He even went home for a nap and returned at 3:00 p.m. that same afternoon!

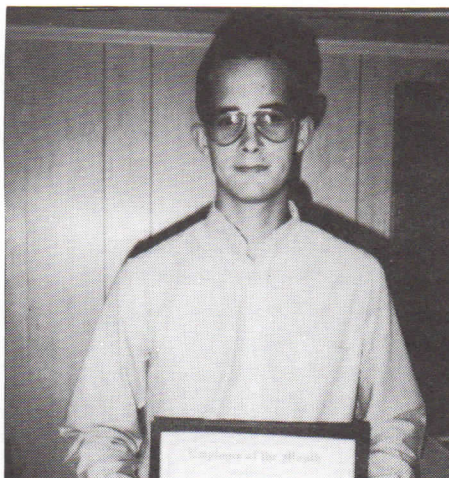


Photo by Pam Greenhill

## Joe Stephens

Co-worker and friend, Lori Horne (Physician Account Services) says, "He is a pleasure to work with and is a constant example for all of us to follow. He truly deserves this recognition!"

Joe is truly a dedicated and loyal asso-

ciate. He always has a smile and friendly greeting for all his fellow Southeasterners. Although he and other M.I.S. team members work very strenuous schedules, he never gets discouraged or defeated. He works his way through any situation with a positive attitude and a smile.

*"Joe is a pleasure to work with and is a constant example for all of us to follow!"*

Joe has an extra "family tie" to SEHS in that his sister, **Joy Walker**, also works here! She is the Physician Team's Non-stock Purchasing Clerk. They were recent winners in the "Best Legs Contest" held to raise money for March of Dimes.

Congratulations again, Joe! Keep up the good work! -editor

## Three-way Tie for Physician Team's SPIRIT of Excellence Awards

Congratulations are in order for the recipients of the Physician Division's "Spirit of Excellence Awards" for July 1993.

Normally, the award goes to one person, but this month, there was a three-way tie between **Brenda Culbreth**, **Rosa Grissom**, and **Joy Walker**. This was a unique situation, so a run-off was held and the results were amazingly the same!

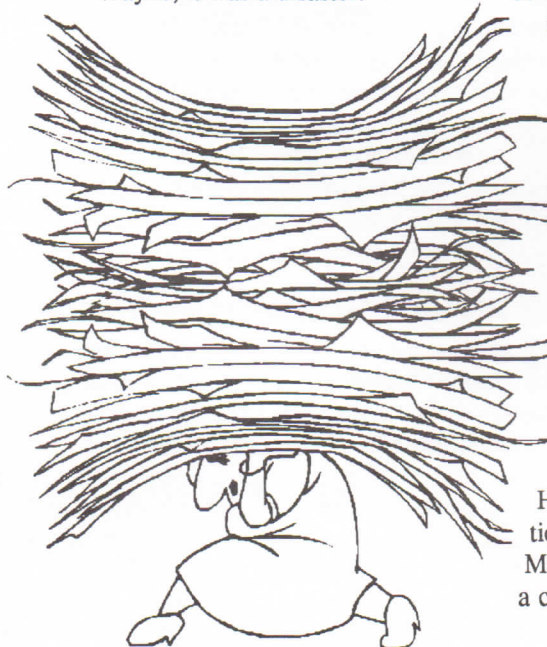
Joy is the Physician Team's Non-stock Purchasing Clerk (and the team's "Vital Signs" reporter). Brenda works in UPS Shipping and helps textile expert, **Clem Doniere** when needed. Rosa is the Physician Team's Receiving Clerk.

Jill Spell presented the awards and Ryan's Steak House gift certificates to the ladies. All three recipients were very surprised with their certificates and recognition. Their picture is posted on the Physician Division bulletin board located in Physician Account Services.

Again, we wish to extend to them our heartiest congratulations. Keep up the good work girls! - Written by Lori Horne

## Wayne's World Forever! NOT!

Southeastern's dead stock, damaged goods, and expired merchandise used to be kept upstairs in the Forsythe Street warehouse. This area was lovingly known as Wayne's World in honor of **Wayne Bryson** of Inventory Control. Unfortunately for Wayne, it was a disaster.



**Daphne Manning** asked Wayne for a tour of his infamous area. Upon arrival Daphne said, "Get rid of it!" Wayne contacted Mr. Bobby Page who had sent a letter to **Bud Faircloth** earlier asking for contributions. These contributions would be sent to a medical care facility in the tropical island of Haiti.

Bobby Page and some of his associates came to Southeastern in pickup trucks to get the supplies. To their surprise, 25 truckloads later, they had completely cleaned out Wayne's World!

Wayne described Bobby and his associates as acting like kids in a candy store as they packed up Southeastern's generous contribution! This merchandise was greatly needed by those in Haiti!

Wayne has also sent some other needed supplies to "Terre Des Hommes, USA" a non-profit organization to help crippled children overseas. Many of these supplies were then sent to a children's hospital in Lebanon.

Reporter- Dorle Hodges



# ART CAPPS...

A quarter century with SEHS,  
IN HIS OWN WORDS

When I retired from the Air Force's Medical Service in 1968, **Bud Faircloth** hired me for the Shipping and Receiving Department of the SEHS Warehouse. This was a large department consisting of one person, "me". Over the years, I moved on to Stock Records, then Purchasing, then Sales, Bids, Help Desk, and now Marketing.

It has been a real privilege to see the astonishing pace of growth and evolution of SEHS during the past quarter century. The small glass display case, that I sold items from, evolved into a modern, free standing Home Care Store. The small bag of tools and ohmmeter, that I used to repair items with, evolved into a technically equipped, three person repair team. About the only thing that has not changed, is my function as company EMT. The cuts and scrapes, sprains and splinters, upset tummies, other ailments and minor "boo-boos" have remained the same.

Often, when I returned from a sales call, Mr. Manning, Sr., would say to me, "Art, did you make us a sale? If not, did you make us a friend?" I took this to be a part of his business philosophy.

For a number of years, Mr. Manning encouraged me to lecture in the County Schools' Health Occupations Classes. During these classes, I tried to convey that philosophy of "customer relations" to the students.

Some of my most memorable days at SEHS are:

- The day Mr. Manning bought the first truck,
- The day **Cliff Christianson** created the slant-back truck,
- the day **Bob Hartley** arrived as a salesman,
- the day of the great Abbot IV recall and being on the road with **Ray Manning, Jr.** We delivered emergency IV fluids to hospitals around the clock and did IV in-services in the hallways;
- the day teenager **Janice Nettles** came to work, and the day **Jean Jackson** came to work.



My outside interests are mostly related to home and church. In 1982, Ray and **Daphne Manning** invited my wife and I to a friends infant baptism at St James Lutheran Church. We have been members there ever since. I currently serve as an assisting minister.

*Mr. Manning would say to me, "Art did you make us a sale? If not, did you make us a friend?"*

I greatly value my long association with the Manning family, Mr. Faircloth, and the many wonderful people I work with here at SEHS. - Art Capps

## EDITOR'S NOTE-

Art,

There are no words that can describe what you mean to us at SEHS. You have been there for all of us at one time or another. I think I speak for all of us when I say we respect and love you very much! - Pam G.

*Left: Art Capps, one of the reasons for Southeastern's success. Here Art is pictured doing his favorite thing...standing in his corner taking care of his customers' needs.*

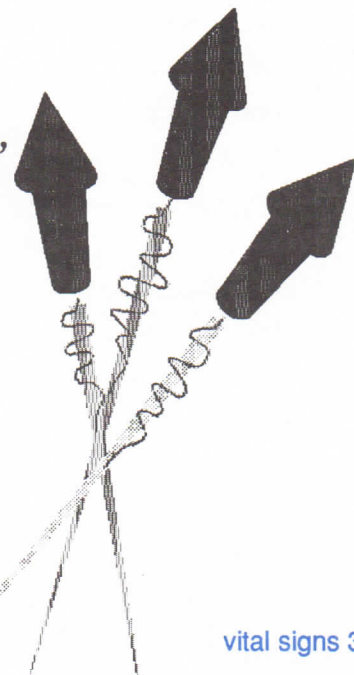
## REMINDER!

Please remember to nominate a worthy co-worker for Associate of the Month. The forms are located outside the Personnel office. Cut-off date is the 20th of each month. Associates must be employed at Southeastern for at least one year to be eligible.

*All Southeastern offices  
will be closed on Monday,  
September 6th in  
observance of  
LABOR DAY!*

*Offices will re-open at  
8:00 a.m. on Tuesday,  
September 7th...*

*Thank You...*







# Happy Birthday to You!

## September Birthdays

Bland Haywood	9/01
Wayne Bryson	9/01
Doug Sasser	9/06
Bob Hartley	9/08
Walter DeLoach	9/08
Ronne McLaurin	9/09
Garland Rouse	9/11
Ed Harper	9/13
Eric Thomas	9/15
Dennis Aldridge	9/15
Krys Furniss	9/15
Greg Wactor	9/17
Carolyn Williams	9/18
Marsha Karpinen	9/19
Laura Short	9/20



Johnny Kollmar	9/23
Sharon Fonte	9/24
Pat Petty	9/26
Gregory Pence	9/27
Pat Gaddy	9/28
Virginia Hine	9/29

## Service Anniversaries

### SEPTEMBER 1993 # OF YEARS

Ursula Mansfield	15
Wayne Bryson	10
Bill Maness	10
Lynne Holzer	7
Jennifer Cain	7
Mike Winfree	6
Mike Sposa	5
Joan Gray	3
Kim Jordan	3
Dorle Hodges	3
Melissa Shivley	2
Theresa Council	2
Kim Owens	1
Lisa Stephens	1
Johnny Kollmar	1
Ronnie McLaurin	1
Liz Berry	1

## Proud Moments

### JOY WINSLOW -

Joy is proud to announce that her husband, Jeff, having graduated from Campbell University Law School, passed the N.C. Bar Exam on his very first attempt!

Jeff will be receiving his license to practice law within the next few weeks. He and Joy plan to continue to live in Fayetteville. They have a daughter, Jessi, 5 and a son, Zach, 2 months.

## New SEHS Faces!

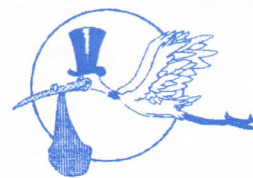
### Jim Womble -

Distribution Center Manager

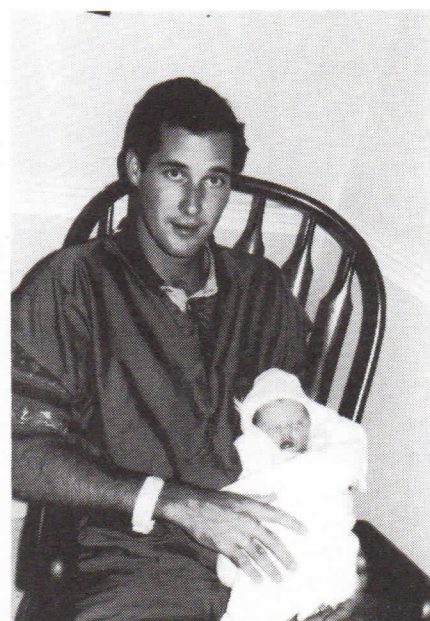
## Where are they now?

### Stacey Johnson-

Transferred from Physician Division Order Entry to E.D.I. Systems Operator in the M.I.S. Department



## IT'S A BABY!



*Above: New father, Albert Beck proudly holds his newborn daughter, Elaine.*

### Maria Elaine Beck

Born to Leanna and Albert Beck (Long-Term Care Sales Rep) on August 12, 1993. Elaine weighed in at 5 lb. 8 oz. and is the couple's first child. Albert's Accounts Service Rep, Constance Bowers, says he gives her daily reports on what "that baby" does.

### Heather Nicole Fonte

Born to Chuck and Sharon Fonte (Carolina Nursing) on August 3, 1993. Heather weighed 6 lb. 7 oz. and is the couple's first child. Her proud new aunt, Debbie Sharr (Hospital Division Purchasing Clerk) says she can't believe that Sharon is already back into her regular clothes!

### "O.R. Manning, Sr. Memorial Fund"

donations should be sent to:  
Duke University Medical Center  
in memory of O. R. Manning, Sr.  
c/o Alan G. Herosian  
DUMC Development Office  
110 Swift Avenue  
Durham, NC 27705