

Southeastern's Day in Paradise!

On June 12, a lot of laughing and having a good time was going on at Paradise Acres in Hope Mills, North Carolina. There was no doubt the SPIRIT of Southeastern was present.

When you first walked in, **Marcia Tarrant** (Mail Distribution) was there to greet you with her warm smile, a pen and a blank nametag. She asked everyone to write their name on the tags so people from all three SEHS locations could make names and faces together.

As we all waited to eat, we walked around Paradise Acres. This huge "playground" is home to M.J. Taylor and his family. There is a huge eating area, a pond with ducks, softball field, volleyball and basketball courts, horseshoe area, swings, see-saws, and some small carnival rides for the kids. People really worked up an appetite making use of all the extras on the grounds. The whole place was beautiful. The grass was so green, it just made you want to take your shoes off, and run your toes through it.

Associates and family members from Richmond had chartered a bus and took a long ride down to North Carolina to share in some good fellowship, food, and fun with co-workers they don't normally get to spend time with. It was really nice getting to know our fellow "Southeasterners" from up North!

When the line started for the food, people stopped what they were doing to grab a bite of the the best barbecue and chicken in the state. What was even a nicer surprise was the variety of ice creams that were available. They sure helped cool us down on a hot summer day!

As we were putting the finishing touches on our meals, Ray and Daphne Manning, with some help from their son, Patrick, passed out some well deserved service anniversary awards (see page 3). A very long awaited award for Associate of the Year was announced also at the picnic. This year's honors went out to a very deserving associate, a person that practically keeps the warehouse going. That person is **Tony Webster** (see page 4).

A very special

award and recognition went to another of SEHS's most dedicated and loyal associates. **Mr. Bud Faircloth** was presented with a marble plaque for his service to Southeastern. However, the nicest surprise was when he was also recognized with a gift of a beautiful grandfather clock (see page 5). Ray said, "There are no words I could use to describe what Bud Faircloth means to this company. He has been there in good times and in bad times." Congratulations Mr. Faircloth! You are truly an inspiration to us all!

After the awards ceremony, we cranked up a karaoke machine and were treated to some of the finest singing this side of the Cape Fear River (ha!ha!) by associates and family members.

The Long-Term Care Division took the stage first and belted out their own version of Aretha Franklin's classic "Respect" much to the enjoyment of everyone watching. Other favorites were Tom Arnold's (**Jean Arnold's** husband) version of "You Were Always on My Mind", **Kali Bryan** (**Sarah Bryan's** daughter) singing her favorite "Achy Breaky Heart", and **Sandra Treva** putting Cher to shame with "If I Could Turn Back Time." The whole Richmond crowd got together and sang "Celebration".

As the day wore on, it was time to say goodbye to everyone and to a very pleasant day. It was so nice to see everyone having such a good time and enjoying each others company. Who knows what we will be doing at next year's annual picnic, but one thing's certain...we will be laughing and having fun...together! **Reporter - Joy Walker**



ABOVE: The Manning Family honors Mr. Bud Faircloth for his 30 years of dedicated service to Southeastern.



ASSOCIATE OF THE MONTH

MARCH 1993

Congratulations to **Suzan Lawler** for being selected Southeastern's Associate of the Month for March of 1993!

Suzan has been with Southeastern since December of 1991. She started working in the Purchasing Department as a billing clerk and quickly became one of the team's greatest assets.

In the year that Suzan has been with SEHS, she has accomplished many things. She started out doing order maintenance on all tickets which included cancellations. Suzan also quickly learned to key in purchase orders and began training in ordering merchandise.



Photo by Pam Greenhill

Suzan Lawler

Suzan has the ability and initiative to learn whatever SEHS requires of her. She is an all-around good co-worker and very company oriented. Her professionalism and teamwork has been recognized and she has recently been named Stockless Coordinator for our new Greenville branch. She will be relocating to Greenville in mid-July. She will be working closely with Terry O'Shaughnessy and Marketing.

Congratulations again, Suzan! Keep up the good work! *-editor*

APRIL 1993

Congratulations to **Kathy Tucker** for being selected Southeastern's Associate of the Month for April of 1993!

Kathy has been with SEHS since January of 1987. She started in the Contracts/Rebates Department working with Ursula Mansfield. She worked there a few months before moving to Data Processing to do order entry and some computer program-



Photo by Pam Greenhill

Kathy Tucker

ming. She also worked in Target (called "Resource" now) for nine months before settling in for a long three years in Customer Service.

Southeastern has been putting Kathy through night school at FTCC for the last five years. She is working on a degree in Business Computer Programming and says she can't wait to graduate next month! She plans to keep using her business skills at SEHS on the new AS/400 Conversion Team. Currently, she is very busy training her co-associates on the new computer system which goes live in most departments later this month.

Kathy is a very well-liked and well-respected member of the SEHS family. Her sense-of-humor and never-ending smile make her a pleasure to work with. She has come a long way from her first days with SEHS. She is truly a professional at everything she does.

Congratulations again, Kathy! Keep up the good work! *-editor*

MAY 1993

Congratulations to **Clem Doniere** for being selected Southeastern's Associate of the Month for May of 1993!

Clem has been with Southeastern since January of 1973, an amazing 20 years! He began working with SEHS in the warehouse loading trucks. He worked both in Shipping and Receiving. He says he has done a little bit of everything that can be done in the warehouse.

Five years ago, Clem was moved into his current position of coordinating all the shipping and receiving of SEHS's SunBelt Textile Division. He has made this area

Letter of Thanks-

Dear Mr. and Mrs. **Garland Rouse**-

We want to send our sincere thanks for your recent donation of the four exam tables and the miscellaneous medical supplies. We were pleasantly surprised at the quantity of items on the three pallets. Many people will be blessed because you were willing to donate these items.

We appreciated **Jim Gray** arranging to have the goods delivered on the day we needed them, so that we didn't have to store them.

With the help of generous individuals and businesses, we were able to send over 11,000 lbs. of medical supplies, food, and clothing to the war-torn areas of Croatia and Bosnia. Thank you again for your help! God bless you!

Sincerely,
Patty Nowell
Relief Coordinator
Kempville Presbyterian Church

truly his own. He does the majority of the workload alone (amazingly enough!) in his little upstairs cubbyhole behind the breakroom. However, **Brenda Culbreth** (UPS Shipping) is always willing to lend a hand to Clem whenever needed.

Clem always maintains a positive attitude at work. He handles an enormous amount of work with a great deal of precision and accuracy. He is well-known for his dedication and loyalty to his work and to SEHS. His co-workers all say that Clem is one of the cornerstones that has made SEHS such a success.

Congratulations again, Clem! You truly set an example for all of us! Keep up the good work! *-editor*



Photo by Pam Greenhill

Clem Doniere

Southeastern makes the News!

Newspapers are a hot commodity! Just look into any of our breakrooms on any given day. If you can find a complete paper or even an entire section, consider yourself lucky. For many, this is a problem at home too, especially on Sunday mornings. Some of us must fight a spouse for the sales ads or the sports pages. And how 'bout trying to wrestle the comics away from the kids?

Well, if this was true for you on Sunday, June 20th, then you were probably left with the very best part of the paper - the Business Section. It was on the front page of the Fayetteville News and Observer's Business Section that Southeastern was featured! The article stressed Ray and Daphne Manning's total commitment to the highest quality management and the SPIRIT process.

TQM and "SPIRIT" have allowed Southeastern to rank 48th among North Carolina's top 100 privately owned businesses in 1992, according to a survey done by Arthur Anderson & Company of Charlotte, North Carolina.

Ray Jr. credits the associates with learning to respond to Southeastern's customers and anticipating future demands. Thanks to the SPIRIT process, associates are now given the tools to solve problems at an operational level.



Furthermore, Southeastern is gaining fast recognition for its involvement in community affairs. During our recent March of Dimes campaign, Southeastern raised over \$2,000 (see page 7). Southeastern has also been given another plaque from the Fayetteville Parks and Recreation for "Puttin' Down Roots" in Fayetteville. This is for a donation Southeastern made to help beautify the entrances to the city with landscaping, tree planting and maintenance. This is the second such donation Southeastern has made to this cause.

The SPIRIT process has brought sweeping changes to Southeastern and its customers this past year. Hopefully, within the next year, Southeastern will be able to become the #1 company in North Carolina!

Reporter - Dorle Hodges

Way to go, Southeastern!

Associates Honored for Years of Service

Congrats to the following folks...

FIVE YEARS - \$25.00

Karen Wilkinson - Richmond Office
Stacey Johnson - Physician Order Entry
Jeanie Driver - Nursing Home Sales Rep
Glen Carter - Compliance & Safety
Pat Barber - Truck Driver/Deliveries
Cyndy Ell - L.T.C. Account Service Rep
Pat Gagnon - Truck Driver/Deliveries
Albert Beck - Nursing Home Sales Rep
David Jacobs - Dist. Ctr. Systems Operator
Mike Winfree - Physician Sales Rep
Johnny Green - Dist. Ctr. 2nd Shift Shipping Coord.
Gayle Phillips - RGA Clerk

Tony Webster - Warehouse Traffic Coordinator
Virginia Hine - Physician Sales Rep
David Jackson - Physician Sales Rep

TEN YEARS - \$100.00

Kathy Shanahan - Accountant
Joey Sanders - Hospital Sales Rep
Jim Burks - Hospital Sales Rep
Ginny Kauffelt - Hospital Sales Rep
Norman Davis - Distribution Center Order Editor

FIFTEEN YEARS - \$225.00

Sarah Bryan - Marketing Manager - Physician/Clinic

TWENTY YEARS - \$400.00

Clem Doniere - Textile Shipping & Receiving

THIRTY YEARS - \$900.00

Bud Faircloth - Executive Vice-President, Operations



Above: Clem Doniere is honored with a plaque and a check for \$400 for his 20 years of service with Southeastern.

Associate of the Year - Tony Webster

He sat off to the side at the picnic with his wife, **Lisa** (Physician Account Services) and daughter, **Jessica**. Watching quietly as **Ray** and **Daphne Manning** were handing out the service awards to various associates.

At a table with some of he and Lisa's friends, he was smiling and enjoying himself observing the celebrations. Little did he know one of the most coveted awards was heading his way!

Ray said, "Every month we have an Associate of the Month. Each of those folks are eligible for the 'Associate of the Year Award.' This year I am proud to give this honor to Mr. **Tony Webster**!"

Over at the table, Tony's mouth dropped open. He looked at Lisa as if to say, "Did I hear right?" She nudged him to stand and go get his award. As he stood up, you could see a smile starting to form at the corner of his mouth. By the time he got to Ray and Daphne, it had evolved into a full ear-to-ear grin! The audience erupted into thun-

derous applause and a gave him a well-deserved standing ovation!

Tony has been with Southeastern since July 16, 1987. He started as a Receiving Clerk in the Warehouse. He then moved on to be a Section Puller and later worked in UPS Shipping. But, he didn't stop there, to learn even more about the whole warehouse operation, he also worked 2nd shift making deliveries. In April of 1992, Tony was named "Traffic Coordinator" of the Forsythe Street Warehouse. He is responsible for controlling how all shipments leaving SEHS are routed (UPS, Common Carrier, etc.).

Tony's positive attitude shows in everything he does. He follows through quickly and efficiently with any request asked of him. He is always willing to help others wherever he is needed.

When asked how he felt about being named Associate of the

Year, he replied, "In the six years I've worked for Southeastern, being named Associate of the Year is the best award I could ask for. I would like to thank management and every associate for giving me this opportunity. It's a pleasure working with each of you." His wife, Lisa, says, "Tony really takes his job seriously and has worked hard for this honor. We are all very proud of him!" - *editor*



Photo by Pam Greenhill

Service Anniversaries

Congrats to the following that are celebrating their anniversary with SEHS:

MAY 1993 # OF YEARS

Kathy Shanahan	10
Karon Lane	8
Karen Wilkinson	5
John Ward	4
William Morris	4
MaryBeth Virgin	1
Tim Sullivan	1
Gerald Peterson	1
J.J. Mozingo	1
Arthur Johnson	1
Shirley Hester	1
Sharon Fonte	1
Brenda Culbreth	1

JUNE 1993 # OF YEARS

Jim Royal	14
David Jackson	6
Joy Walker	5
Bland Haywood	5
Thomas Reeves	4

JUNE 1993 (CONT.) # OF YEARS

Andrew Crocker	2
Stephanie Goodale	1
Kathy Gonzales	1
John Robbins, Jr.	1
Joe Stephens	1
Sharon Pontius	1

JULY 1993 # OF YEARS

Janice Nettles	20
Jean Jackson	20
Bob Hartley	19
Cliff Christianson	15
Garland Rouse	14
Sammy Short	14
Barry Lane	9
Jerry Parker	8
Jill Spell	7
Glenn Barnett	7
Virginia Hine	6
Tony Webster	6
Donna Vinson	5
Billy Day	3
Rosa Grissom	3
Janice Simpson	2
Debbie Sharr	2
Tom Hester	2
James Lawrence	1

Knowledge is Power!

Southeastern is certainly keeping up the pace with new technology! **Garland Rouse** has coordinated training in PC's and typing for associates in Richmond.

Kim Jordan (Richmond Account Services) and **Regina Gordon** (Richmond Account Services) help Garland in the scheduling and training. We are proud to have a 99% participation in this project. It's a fun learning experience.

Another class being offered after work is Basic Automotive Car Care. **Clarence Gilliam** (Richmond Warehouse) wants you to get your cars in shape as well as your bodies. Tentative plans have been made to offer an after work class. We're sure everyone could use some helpful hints about something that's hard to live with and even harder to live without.

Many thanks to **Daphne Manning** (SPIRIT Coordinator) for presenting the work shop on "How to Give Exceptional Customer Service." Her presentation made everyone even more aware of the importance of good customer service relations, the impact of our role in the service process, and how to be #1 in the healthcare industry! *Reporter - Regina Gordon*

Better of Appreciation to Southeastern Family...

Dear Southeastern Family,

Saturday, June 12, 1993 was one of those days in life one cherishes. Thirty years with Southeastern Hospital Supply and what recognition!

Surprise was an element - you pulled it over on me, by having my Mother (was she proud of me or what?) and other family members present. Just think, I didn't know about that or the beautiful Grandfather clock. Linda really loves it (see right). I appreciate it so much, as well as the check and marble plaque.

As I reflect and think about it now, I am really blessed. I really thank our Heavenly Father and through his Son, Jesus Christ, that I have been fortunate enough to have had this opportunity.



Photo by Bud Faircloth

I still recall and am appreciative of the day I met Mr. Manning to interview for possible employment with Southeastern. Since I was accepted as an employee I have felt most fortunate and don't have words today to express my gratitude to Mrs. Manning, Ray, Carol, Betty and the other family members. But, especially Mr. & Mrs. Manning for the opportunity they gave a country boy (proud of that too).

I appreciate and want to thank all the entire Southeastern Hospital Supply family of associates who through the years have worked together with me and us to grow to where we are now. I'm indebted to all of you.

God Bless one and all and thanks a million!

Sincerely...Bud Faircloth

Ralph Reagan wins first Physician Division's First "Spirit of Excellence" Award

At one of its bi-weekly meetings, the Physician Team came up the idea of having their own employee of the month. Everyone agreed to this idea. There were several ideas of what we should call this award. So we held a vote and the "Spirit of Excellence Award" won.

Cathy Banks (Physician Account Service Rep), made the voting ballots and passed them out to each department.

In the team leader weekly meeting, ideas of what the awards should be and some guide lines were decided. After tallying the votes that everyone sent in, **Ralph Reagan** (Fayetteville Shipping) was the winner by a very large margin!

We all agree that Ralph was a excellent choice. He works very hard, and he is always willing to work with you while maintaining his constant positive attitude. The award was presented on July 2, to a very speechless and very surprised

Ralph Reagan. Congratulations Ralph, you deserve it! Keep up the good work. We all appreciate you very much! More winners later... **Reporter - Joy Walker**

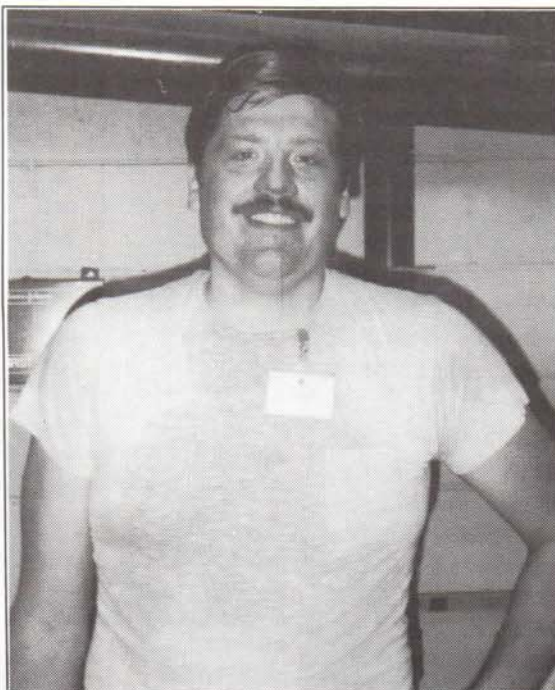


Photo by Pam Greenhill

Where are they now?

Lori Atchley -

Transferred from Long-Term Care Account Services Rep "back home" to Hospital Purchasing

Lisa Benoit -

Transferred from Order Entry to MIS

John Chelena -

Transferred from Hospital Sales Rep to Long-Term Care Sales Rep

Kathy Gonzales -

Transferred from Long Term Care Returns to Physician Credit Manager

Rick Grimes-

Transferred from Physician Sales Rep to Marketing Manager of Physician/Clinic Division

Tom Hester -

Transferred from Distribution Center to Hospital Account Services

Lori Horne-

Transferred from Physician Credit Manager to Physician Account Services Representative

Tammy Johnson -

Transferred from Pricing and Contracts to Hospital Purchasing

Lori Keir -

Transferred from Hospital Order Entry to Long Term Care Account Services Representative

Suzan Lawler -

Transferred from Purchasing to Stockless Consultant in Greenville

Cheri Michaelson -

Transferred from UPS Shipping to Distribution Center

Vikki Sears -

Transferred from Purchasing to Accounting Services

Donald Swiney -

Transferred from Distribution Center to Carolina Nursing

Joy Walker -

Transferred from Accounts Payable to Physician Non-Stock Representative

In Remembrance

Everyone's hearts were saddened at Southeastern by the sudden loss of our fellow co-worker, **Vincent Quarles**. Vincent worked in our Richmond warehouse. His warm smile and pleasant manner will be missed by all.

SunBelt Textiles...Look at 'em now!

"We want to design something new. Something bright. Something cheerful." Those were the words that Textile Specialist **Doug Sasser** used to describe a new scrub print he wanted to create for Cape Fear Valley Medical Center.

The Medical Center's Labor and Delivery (L&D), Intensive Care, Cardiac Care, and other areas were moving into a new four-story patient services tower attached to the facility's existing building. Doug brought samples of the new color scheme (carpets, drapes, etc.) from Labor & Delivery to **Pam Greenhill**, SEHS's own in-house graphic artist.

Later that week, Nurse Sherri Eubanks visited with Pam to brainstorm ideas for the new print for L&D. She wanted something with peach, rose, and teal on a white background to match the teal pants they would be wearing. She expressed the need for something new and exciting. Pam and Sherri worked together to create a design that they both liked and thought the other staff members would enjoy wearing.

Doug met with Louise Rahilly, Central Stores Manager, and upon her approval, got the ball rolling on the new print, that would later be given the name "Splash!"

It wasn't long before ICU/CCU wanted in on the idea. They too sent samples of their new color scheme. Pam designed another yet another print with navy, ceil blue, and lavender on white which she named "Brush." The new designs were

printed and our first shipment arrived in mid-April. The response from the Cape Fear Valley staff was phenomenal to say the least! Our entire inventory was quickly bought out by Cape Fear...as was our second shipment...and our third!

Although the original print designs were manufactured into round-neck female tops, they were soon sewn into scrub dresses and cover coats. Doug told Pam of the additional styles Cape Fear wanted and remarked, "Now, just imagine that bright print in a scrub dress! Can't you just see those nurses carrying those babies down the halls with all that color?" And was he ever right...colorful and bright they are! Many patients and other departments alike have complimented the new prints!

Cape Fear Valley is very proud of its new patient services tower and new departments. Recently, they made a commercial that can be seen on almost any given night showing their new L&D ward. In the ad, the nurses are wearing the new Splash! print. **Luanne Hilburn** (Physician Account Services) was the first to tell Pam of the commercial. When asked how she felt when she saw her own design being worn on television, she replied, "I couldn't believe my eyes! It was



Above: "Mrs. SunBelt" models SPLASH!, one of SunBelt Textiles' new and exciting prints.

a very unique feeling. A feeling of great pride and accomplishment! I really want to thank Doug and Cape Fear Valley for giving me the opportunity to design a product that has had such a positive effect on both facilities!"

Phyllis Page, Textile Coordinator, has worked extremely hard with Doug the past year to make the Textile Division the best it can be. Their accomplishments include not only the Cape Fear Valley prints, but also a floral multi-print in two color combinations. These prints are proving to be great sellers! The floral print coordinates very well with the new solid color SunBelt introduced called "Peony Rose." This too is also selling rapidly! Another new product that will be available soon is the new "Star of Life" patient gown.

Southeastern's Textile Division has surely come a long way in their few short years. Who's to say where all their talent and hard work will take them in the years to come? Wherever it does, it certain that they will be still be a very vital and essential part of Southeastern Hospital Supply far into the future!



Left: The force behind the success of Southeastern's SunBelt Textile Division (L to R) is Doug Sasser (Textile Specialist/Sales), Phyllis Page (Textile Office Coordinator), and Clem Doniere (Textile Shipping and Receiving). They may be small in number, but they are big in talent and dedication!

Some Creative Fundraising!

Have you heard the news about what's been happening on Forsythe Street?

Well, to start off, we found poor **Cathy Banks** sitting at her desk selling shoes for \$1.00. Seems she was doing pretty good too, because there were quite a few found by the time clock.

Ursula Mansfield and **Sharon Banks** were nice enough to sell baked goodies to the starving multitudes at breaktime on April 19th. They may have felt sorry for all those hungry people who ran out of money, but encouraged them to come back for more.

If that wasn't sad enough, we found **Mary Beth Virgin** and **Lori Atchley** sitting in the

hallway taking up money for guesses to see how many pieces of fireball candy they had in a candy jar! Didn't they know? Poor **Wayne Bryson** paid about \$300 to find out and they still wouldn't tell him, or give him a piece of candy!

On April 26th, I found 10 jars with pictures of people who had lost their legs. They were asking for donations so they could buy some new ones (legs, that is). These poor people even wanted to be known as having the "Best Legs".

I really couldn't take any of the torture these people at Southeastern were taking. Someone even had nerve to invite me to a "Hot Dog Lunch" on May 5th. I was about to decline, when I was told this was to continue raising money for the March of Dimes...Then it hit me! All of these people who I thought were suffering were actually fighting for a worthy cause...THE MARCH OF DIMES!

It was then that I decided to participate in their Annual Walk-A-Thon on May 15th to raise money to fight birth defects. After hearing about these great people worked so hard, I know I made the right decision! Special thanks to **Lisa Webster** and **Linda Dunlap** for all their hard work!

- Written by **Lori Horne**

Success Story-

"A Stitch in Time Saves Nine"

With the economy's present situation, it's not always possible to fill all necessary positions. Such was the case when **Ken Crocker** was moved from the Richmond's Shipping Department to be a fork lift driver. The warehouse associates demonstrated absolute team spirit when the "99" area and two of the night shift workers joined together to strengthen the weak link in the warehouse productivity. As a result of the teams combining, they were able to gain an extra 1½ hours per day! Keep up the good work folks!

The Account Service Reps in the Richmond office also showed some SPIRIT when **Jackie Rice** went on maternity leave. She later decided not to return to work. Upon hearing this, Jackie's sales reps were divided up among the remaining Account Service Reps, thus deleting an additional Account Services position. Keep up the good work! Reporter - **Regina Gordon**

Proud Moments

GARLAND and BETTY ROUSE-

On April 29th, Betty and Garland Rouse attended a meeting at the Russian Embassy. They were invited by the Fairfax Hospital Association in appreciation of the medical supplies SEHS donated.

PATSY MARKHAM -

In March, Patsy's son, Chris, made his Mom very proud. Chris, 17, is a Junior at Fayetteville Academy. He plays in the Coastal Plains Independent Basketball Conference. He recently received an All-Conference Honorable Mention and was named to the All Tournament Team! Way to go Chris! Keep sinking those shots!

Note of Thanks...

I would like to take this opportunity to thank everyone for the kindness shown during the recent passing of my sister. My family and myself greatly appreciate the concern all of you have shown us.

Ray Burris (R.B.)
Distribution Ctr.

RICHMOND NIGHT CREW KEEPING THE SPIRIT!

Southeastern is always in search of providing different ideas to meet the needs of our personnel, and most of all, providing exceptional service to our valuable customers. We, the Night Crew of Southeastern's Richmond branch, have recently implemented an idea that will make it easier and more time efficient for personnel that edit and check in merchandise.

This process began within our Fairfax orders and branched off from there. Since we began this procedure we have received information from our customers such as Southside Regional Medical Center, Mary Immaculate Hospital, and many others. They are all satisfied and commend us on our new procedures. The Night Crew is proud to be recognized for the start of this procedure of stacking our pallets and using the numeric system of P-1, P-2, etc. We strongly advise its introduction to other Southeastern shipping teams.

The idea was implemented to make procedures easier and will cut at least two-thirds of our customers time spend in receiving our merchandise. We are the people of Southeastern with the ideal of excellence to meet the needs of our customers. The idealism of staying one step ahead of the competition!

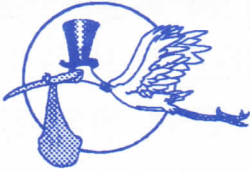
- "THE NIGHT CREW" consists of:
Bruce Day, Eric Gilliam, and Barry Lane.

New Richmond SPIRIT Champion Recognized

SEHS is very proud to announce the selection of our SPIRIT champion, **Kim Jordan**. Kim has been with Southeastern since September 1990. She works in the receiving department as the RGA clerk for our Richmond branch. She exhibits great enthusiasm, leadership ability, and true team spirit.

Kim enjoys hosting our birthday parties and health awareness program by preparing our bi-weekly fruit for breaks. As our SPIRIT champion, she also keeps a photo album of all events. She has also been named coordinator of Richmond's 1993 participation in the March of Dimes Walk-a-Thon. Reporter - **Regina Gordon**

vital signs 7



NEW ARRIVALS!

Victoria Shae Cain- Born to Richard and **Jennifer Cain** (Distribution Center) on March 30, 1993. She weighed in at 7 lb. 2 oz. "Tori" is the couple's first child. Don't worry Jennifer...you'll do fine!

Kirsten Rae Childress - Born to Shane and **Marian Childress** (MIS Department) on May 25, 1993. She weighed in at 8 lb. 0 oz. This is the couple's second child. Their first daughter, Robyn, is now 4-years old and is very proud of her baby sister!

Zachary James Winslow- Born to Jeff and **Joy Winslow** (MIS Department) on June 21, 1993. He weighed in at 7 lb. 6 oz. This is Jeff and Joy's second child. Their daughter, Jessica, is now 5-years old. Maybe Jeff knew something we didn't when he was always picking out boy clothes!

New SEHS Faces!

Lisa Benoit-
PC Coordinator MIS Dept.

Fred Carr-
Heavy Truck Driver

Scott Chambers-
Richmond Warehouse
Maintenance & Carolina Nurs.

Patrick Gaddy-
Carolina Nursing Division

Debbie Gibson-
Hospital Account Services Rep

Edgar Glaspie-
Distribution Center Receiving

Ed Harper-
Distribution Center Order Editor

Christopher Inman-
Distribution Center Shipping

Tammy Johnson-
Purchasing

Marsha Karpinen-
PC Coordinator MIS Dept.

Dennis King-
Richmond Warehouse Receiving

Annette Leeworthy-
DME Clerk HomeCare Store

May Birthdays

Lisa Webster	5/02
Thomas Reeves	5/05
Scott Chambers	5/06
Mark Hester	5/09
John Ward	5/12
Joey Sanders	5/17
Clarence Gilliam	5/18
Ron Carnighan	5/18
Ronnie Crosby	5/20
Wilvin Winfield	5/21
Lori Atchley	5/21
Roselyn Butler	5/23
Albert Beck	5/24
Eleanor Manning	5/27
Vincent Tammerine	5/29

June Birthdays

Jim Royal	6/03
Rhonda Blankenship	6/03
Daphne Manning	6/04
Kim Jordan	6/04
Annette Leeworthy	6/09
Debbie Allee	6/12
Mike Sposa	6/14
David Jackson	6/17
Michael Kasarda	6/17
William Murphy	6/18
Cyndy Ell	6/19
Gayle Phillips	6/25
Gerald Peterson	6/26
Glenna Herod	6/30
John Robbins, Jr.	6/30
Debbie Locklear	6/30

Sean Melvin-
Receiving Clerk Distribution Ctr.

Mike Montoya-
Medical Service Technician

Chris Murphy-
Carolina Nursing Division

Gregory Pence-
Fayetteville UPS Shipping

Ralph Reagan-
Fayetteville Receiving Clerk

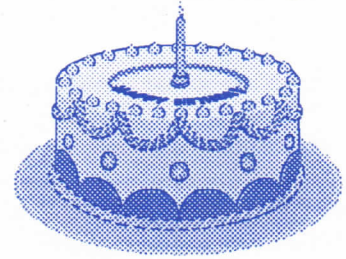
Rayna Samples-
Accounts Receivable Clerk

Vikki Sears-
Accounting Services Billing Clerk

Nell White-
Hospital Division Purchasing

Elizabeth Williams-
HomeCare Sales Rep

Happy Birthday!



July Birthdays

Bill Maness	7/02
Suzan Lawler	7/03
Angela Grimes	7/05
Donna Foster	7/06
Sharon Banks	7/10
Dawn Pariseau	7/10
Les Herod	7/12
Sharon Pontius	7/13
Liz Berry	7/18
Joe Stephens	7/21
Pam Greenhill	7/22
Marcia Tarrant	7/22
Tammy Johnson	7/24
Ginny Kauffelt	7/25
Arthur Johnson	7/26
Glen Carter	7/27
Glenn Barnett	7/29
Edwin Hall	7/30
Laura Brown	7/31

A Note of Thanks

I would like to take a moment to thank the Richmond team for the party recently held in my honor. I was genuinely touched by the efforts of everyone. I will certainly treasure the plaque that I was presented with. I will miss you all! Thanks again!

- Mike Henry

"O.R. Manning, Sr. Memorial Fund"

donations should be sent to:
Duke University Medical Center
in memory of O. R. Manning, Sr.
c/o Alan G. Herosian
DUMC Development Office
110 Swift Avenue
Durham, NC 27705