SEHS Contributes \$16,302 to 2nd Annual United Way Campaign!

Southeastern employees have always been generous when giving to worthy causes, but never so generous as they were for this year's United Way Campaign!

In 1991, Southeastern had its first United Way Campaign. Employee donations of \$4,391 were matched dollar for dollar by SEHS for a grand total of \$8782. SEHS was quickly recognized throughout Cumberland County as having

one of the most successful first-time campaigns in the County's history.

Well, needless to say, 1992 proved to be even better! In step with SPIRIT, a team was created to choose a Company Campaign Coordinator. The team consisted of: Linda Dunlap (Team Champion), Kathy

Tucker (Facilitator), Jean Arnold, Bonnie Bensman, Johnny Green, and Janice Nettles. After discussion about the previous year's campaign, the team asked Pam Greenhill to be coordinator again for 1992. She agreed and the plans began for the campaign kick-off. The employee goal was set at \$5,000 which SEHS would match for a total of \$10,000.

On September 21st, employees were treated to cake and old-fashioned ice cream to begin the campaign. Over the next two weeks, groups of employees came to the breakroom for meetings and to receive their pledge cards. Meetings were also held at the Distribution Center. SEHS agreed to provide incentives for employee

giving. Incentives were: five vacation time awards, three gift certifi-

cates to Harris Teeter, and a \$100 Christmas bonus! Winners were: Sharon Ash, Linda Barnett, Jennifer Cain, LaSonya Dickey, Melody Dyda, Jean Jackson, Kathy Tucker, Donna Vinson, and Joy Winslow.

As days passed, pledge cards poured in from all over Southeastern. When the campaign ended, the employees had pledged \$8,151 which SEHS matched for a grand total of \$16,302! A whopping 86% increase from 1991! An amazing 88% of the employees participated with an enormous average gift of \$63.75 per person! Fayetteville's Distribution Center had an outstanding 100% participation rate from employees! Way to go, Southeastern! Looking forward to 1993!

SEHS plans Distribution Center in Pitt County

FROM THE PRESIDENT-

I am very happy to announce to all of you that our offer for a shell building in Pitt County, North Carolina (Greenville), has been formally accepted by the Pitt County Commissioners.

What this means is that by mid-first quarter of 1993, we will be operating a 44,000 square foot distribution center out of Greenville. This is roughly the size of our Distribution Center in Fayetteville.

This distribution center was needed to help us expand our distribution capabilities as well as better serve our new stockless customer in New Bern (Craven Regional Medical Center). As a result of shifting some inventories to Greenville, we will be expanding more in Fayetteville.

I should also say that only our hospital customers will notice this change as we will only be shipping those customers out of Greenville. Our long-term care and physician customers will continue to be shipped out of Fayetteville. Hospital customers who will be shipped out of

Greenville will be those basically east of I-95.

Mike Henry will be assuming the responsibility of Operations Manager for our new Greenville Branch. As you probably know, Mike has been our Operations Manager in Richmond for several years, and brings a lot of very valuable experience to our Greenville location. The time frame for his move to North Carolina is around the first of next year.

I am happy for Mike to have this opportunity, and look forward to working with him as a transplanted Virginian/New Jerseyite.

We are very happy and excited to be expanding into Greenville! Southeastern hopes to keep learning and growing right into the 21st century. This new addition to the SEHS family once again enforces Southeastern's vision for the future..."To be the Premier Distributor in the Healthcare Industry Committed to Exceeding Customer Expectations by Encouraging Innovation, Teamwork and Leadership While Communicating the SPIRIT that is Southeastern!"

EMPLOYEE OF THE MONTH

OCTOBER 1992

Congratulations to **Theresa Council** for being selected Southeastern's employee of the month for October of 1992!

Theresa works as a Customer Service Representative in the Long-Term Care Division. She worked for SEHS previously from June 1987 to August 1989 until she left to have her beautiful daughter, Kaylyn. She returned in September of 1991.

Theresa has many responsibilities which include: taking phone orders, working with sales reps, and all around doing anything that her customers need of her.

Theresa is one of the most understanding and considerate people at SEHS. She strives to do not only her best, but to far exceed it. She is a very warm, friendly person that everyone enjoys working with. Theresa is always willing to lend a hand to her co-workers even when she herself is loaded down with work. Theresa has captured the true meaning of SPIRIT and



Theresa Council

shows it everyday within herself and to everyone around her!

Both Theresa's daughters are actively involved in beauty pageants. Her older daughter, Kirsten, recently won the state title of Jr. Miss NC Sweetheart!

Congratulations again, Theresa! Keep up the good work! -editor



Edwin Hall-

Distribution Center Shipping Kathleen Samuels-

Richmond Office Receiving Lisa Stephens-

SouthCare Department

Luanne Hilburn-

Pricing/Contracts

Marian Childress-

Purchasing Department

Paul Murray-

Fayetteville Shipping

Sandi Jones-

Homecare Sales

EDI NEWS-

-By Joy Winslow, EDI Coordinator

EDI, Electronic Data Interchange, is the transmission of documents among computers of independent companies. Typically, businesses have conducted purchasing, shipping and invoicing through document exchanges via telephone, mail or fax.

The demand for EDI is rapidly increasing. Southeastern has been committed to EDI for some time. As of last year, we were using a value added network called Ordernet (Commnet) to transmit purchase orders to J&J and Kimberly Clark. All other purchase orders were being faxed or phoned in, which can be very time consuming, As for customers, their orders have been phoned, faxed or sent via handheld.

Last year, Southeastern became a member of Choice Medical Distribution, Inc., a National Franchise Network of high criteria independent medical/surgical distributors located across the United States. One of the principal functions of Choice Medical is to pool the technical and financial resources of Choice Distributors.

At the beginning of this year, we started to work on getting our EDI System connected to our System 36. Since April, we have set up 21 customers to use EDI, whether they have Enterprise, ASAP or Quiklink software. Customers can call back in 30 minutes to receive their confirmation. Within the next month, we should be able to move our Telecom customers to our EDI System. Their response time will increase dramatically, at the same time decreasing some of the overload on the S/36. Also, before the end of the year, the sales reps that use handheld units will be on our EDI System. This will give them 24-hour availability.

We are also sending our purchase orders to several manufacturers, including J&J (all divisions), Kimberly Clark, Kendall, 3M and D&G. Some of them are capable of sending back confirmations, which print for the Purchasing Department.

We are working on implementing an EDI Team to coordinate information and communication between MIS, Customer Service, Sales Reps and Purchasing. Donna Vinson in MIS has joined me in accomplishing our EDI goals, and will primarily be responsible for setting up customers and manufacturers. She is doing a great job and is a welcome addition to our EDI staff.

It's been a very exciting year for Southeastern with EDI, and we're looking forward to accomplishing much more in the coming year!

Service Anniversaries

ECEMBER 1992	#	OF	YEAR
Daphne Manning			19
Eric Thomas			11
Henry Kauffelt			11
Dickie Augustine			6
Albert Beck			5
Pat Gagnon			5
Reba Shaw			4
Scott Dill			
Cheri Michaelson			2
Ken Gupton			
Eric Gilliam			
Walter Tolbert			
Lori Robideaux			
Maurice McDonald			
Suzan Lawler			
Michael Kasarda			
Michael Denny			
Bonnie Bensman			1

Reminder...

Know somebody that goes that extra mile to help? Nominate that hard working co-worker for Employee of the Month! Forms are available from Personnel and should be in by the 20th of each month.



9

Customer Spotlight:

Proctology Associates, Inc.

Proctology Associates, Inc. was founded in 1970 by Renato Ramirez, MD. Dr. Ramirez is a graduate of the University of the Philippines, and has a three-year speciality in Colon and Rectal Surgery from the Mayo Clinic in Minnesota.

Over the last 22 years, Proctology Associates has evolved into a state-of-the-art medical facility. The practice recently moved into an 8,000 square-foot facility, complete with an Endoscopy suite, six-bed recovery room, laboratory, and four patient exam rooms.

According to Nursing Supervisor Julie Saunders, Proctology Associates is steadily increasing both morning endoscopy procedures and afternoon office visits. Julie also notes that they have begun the accreditation process for AAHC and anticipate accreditation in 1993. This would make Proctology Associates the only accredited outpatient endoscopy surgery center in Virginia.

The practice has recently become involved in a five-year study sponsored by the American Cancer Society. This study will track the affects of diet on the production of pre-cancerous polyps in patients. They have also agreed to work in conjunction with Roche Laboratories on a new DNA test for colon cancer. The test will enable physicians to recommend follow-up and long term treatment for the patients.

When asked to comment on SEHS, Julie replied, "SEHS gives us prompt shipping and responsive service. Scott is here weekly, and helps solve problems or just answers questions that I may have."

Reporter-KrysFurniss, submitted by Scott Dill

ACCOUNT REPRESENTATIVES

Sales Representative-

Scott Dill Customer Service Representative-Jackie Deueil

Customer Spotlight:

The Hermitage Home

The Hermitage in Richmond has provided residential and health care services to people over 65 years old since 1948. It is one of four (4) continuing care retirement communities operated by Virginia United Methodist Homes Inc., a non-profit corporation affiliated by faith with the United Methodist Church.

Located in Richmond's historic northside neighborhood of Ginter Park, The Hermitage is built around a 1911 private mansion and is home for 300 residents. The community offers independent living and assisted activities in the large chapel and the social hall. Sun rooms, gardens, porches and parlors are abundant. Southeastern Sales Representative, John Bengel, has a Great Aunt, Ms. Walker, residing at this nursing home.

The Via Health Care Center at The Hermitage is a 115-Bed nursing home staffed for efficient administration of intermediate level nursing care to long and short term patients. The staff includes such specialists as a dietitian, recreation advisor, therapist, chaplain, social services coordinator, physical therapist, and creative

arts coordinator. Mrs. Letcha Ilague is Director of Nursing, and Mr. Kim Nuon is purchaser of medical supplies.

There is an interesting story behind Mr. Kim Chhan Nuon's coming to the United States of America.

Mr. Kim Chhan Nuon was born in Cambodia. In 1982 he and one of his sons came to the United States as refugees. Seven years later, 1989, he started working for The Hermitage in the purchasing department.

In 1990, Mr. Nuon's oldest son was able to escape from Cambodia to Australia by boat. Mr. Nuon worked with the immigration authorities in Norfolk, VA to get this son sent to the United States. He arrived that same year to be reunited with his father. -Reporter- Joy Walker

-Submitted by Kay Wallace, Public Relations

ACCOUNT REPRESENTATIVES

Sales Representative-

John Bengel Customer Service Representative-Shellie Miller

Employees receive Emergency Medical Training

In 1977, **Art Capps** became the first Southeastern employee to complete Emergency Medical Technician training. But, a lot has changed in 15 years!

Southeastern now has five other employees that have had emergency medical training. They are:

Willie Carroll and Pam Greenhill-

Nationally Certified E.M.T.'s

Ron Carnighan-

Former Paramedic for 2 years

Jim Short-

Former State Certified E.M.T.
Robert Edwards-

Local Volunteer Firefighter

Homecare Manager, Willie Carroll, received her National Certification in June of 1992 from FTCC-Ft. Bragg. Along with her job at



SEHS, she is now volunteering part-time on the Cumberland County Resque Squad. She works every fourth day and some weekends. Willie says she really enjoys helping people in need.

Desktop Publisher, Pam Greenhill, received her National Certification in October of 1992. She has no current plans to work for an EMS System, rather she hopes to be there for a co-worker or friend in need.

Robert Edwards (Fayetteville Receiving), has been a volunteer fireman for 3 years at his local fire station in Hope Mills. One day Robert plans to make a career of fighting fires and saving lives.

Sales Representative, **Jim Short**, took EMT courses a few years ago and received state certification. He was also a certified law enforcement officer.

Ron Carnighan, Marketing Director, was a paramedic for 2 years. He worked in a rural area where his squad was over an hour away from the nearest hospital. In his own words, he says, "I've seen it all!"

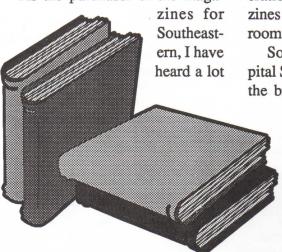
Southeastern is very proud of its employees that have chosen to help others. Keep up the good work!

Dear SEHS Employees...

Missing in Action?

HELP ME! I'M LOST! Over night somehow the magazines grew legs and now have lost their way back to their appropriate break rooms Would you please help them?

As the purchaser of the maga-



of complaints about magazines disappearing before some people are able to read them, and certain articles are being torn out.

I am asking for everyone's cooperation in making sure the magazines stay in their appropriate break rooms.

So, please do Southeastern Hospital Supply a favor... leave them in the break rooms. If you enjoy an

article that is in a certain magazine, please make a duplicate copy, so that everyone else can enjoy the same magazine article or magazine that you enjoyed yourself. Thank you for your cooperation.

Reporter- Joy Walker

...I don't know how you manage to make each Founders Day better than the one before, but you do! Everything was carried out to perfection!

To all of you who had a part in the planning, preparing food, setting up tables and attending to the many other details of such a great day, I say a very special "Thank You!"

To the rest of you who carried on with your regular work and perhaps that of a coworker who was busy with Founders Day, I say another special "Thank You." Without all of you working together, it would not have been the wonderful day it was.

I also want to express my appreciation for the Memorial fund you are continuing at Duke Hospital in memory of Mr. Manning. You were all special to him just as you are to me now. Thank you all again for a very special "Founders Day!"

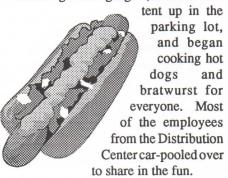
Love and God's Blessings to each of you,

...Eleanor Manning

Thank You Midmark!

Not many people go as far out of their way to say "Thanks" as Mike Kuna of Midmark recently did. On Wednesday, November 18th, Mike treated all the SEHS Fayetteville employees to lunch!

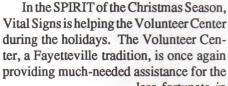
He brought in his gas grill, set a Midmark



Mike was assisted by Bill Bateman (Credit), Wayne Bryson (Inventory Control), Clem Doniere (Warehouse-Textiles), Sharon Pontius (Credit), and Marcia Tarrant (Mail Distribution).

Southeastern wishes to officially thank Mike Kuna and Midmark for this very kind gesture. A great day was had by everyone! Thanks again, Mike! -editor

Be a Southeastern Santa's Helper!







The Vital Signs Staff is asking you to provide donations of toys, coats, blankets and wrapping paper. Judy Lowe, coordinator of the Center's Christmas Opportunities Program, says that almost everyone applying for aid this year is asking for coats, both for adults and children, and blankets as well. Toys, as always, are also in demand. Donations need not be new, but must be clean and in good condition.

These donations can be left in the box under the time clock at Forsythe

Street. We need the donations by Tuesday, December 15th, so we can deliver them to the Volunteer Center on the 16th. Volunteers at the Center will then gift wrap the items with the paper we donate so that they will be ready in time for Christmas.

Let's show our SPIRIT, Southeastern! Vital Signs appreciates your help!

- Luanne Hilburn





All I want for Christmas is...

SEHS FAYETTEVILLE BRANCH-

- ... To win the lottery Roselyn Butler
- ...A new robe and slippers and world peace-Krys Furniss
- ...Happiness and a gold charm bracelet and charms- *Cindy Handley*
- ...Snow!- Wendy Wright
- ...Peace on earth and good will toward men, especially at Southeastern!-Daphne Manning
- ... A new Lexus- Scott McInvaille
- ... To spend the holidays with my family and friends, to show them how much I love them- *Robert Edwards*
- ...Snow! About 2 feet of it!-Melissa Shivley
- ...For my children to be happy and healthy!-Theresa Council
- ...A safe trip home, clothes and a relaxing vacation!- Shellie Miller
- ...The Los Angeles Rams in the Super Bowl!- Scott Sholar
- ...Food and shelter for everyone-Ursula Mansfield
- ...A Republican back in the White House and a happy family!- Pam Greenhill
- ... A good place to fish- Wayne Bryson
- ...A week's paid vacation to visit my mother in Texas- Evelyn Vreeland
- ... A safe trip home to Pittsburgh- Lori Keir ... One week without Non-Stock returns
- ...One week without Non-Stock returns and snow!- *Kathy Gonzales*
- ...For everyone to love thy neighbor as thyself!- Joyce Smith
- ...A new computer for the Help Desk!-Bill Maness
- ...All people, especially children, to have all the things they need-Geraldine Carpenter
- ...To go home (Asheville) and spend time with my family- *Tamara Robinson*
- ...College tuition money for my kids, so I can retire!- Sharon Pontius
- ...To win the lottery, win Publisher's Clearing House, abolish the IRS, and Peace on Earth!- *Earl Shannon*
- ...A pair of gold earrings and a new outfit-Gina McBride
- ...To win the Reader's Digest Sweepstakes-Stephanie Goodale
- ...My family's health and happiness for another year- *Lori Horne*
- ...A pond to fish in and good friends-Bill Bateman
- ... A bedroom suite- Christine Combs
- ... A reliable car- Pat Davis

- ...Robert Redford or a 850i BMW!-*Dorle Hodges*
- ... Baby Stuff!!- LaSonya Dickey
- ...Enough money to pay bills and buy presents for the kids without running out of money- *Constance Bowers*
- ...A Jane Fonda workout tape, and a stair stepper machine- Mary Beth Virgin
- ...To have all my family here to celebrate with us- Lisa Stephens
- ...Money, money and more money!-Rhonda Blankenship
- ...To win lots of money in Las Vegas-Tracey Matthews
- ...Good health and happiness for everyone-Jill Spell
- ... A new BMW!- Gene Hollis
- ...A new softball glove with a big pocket-John Robbins, Jr.
- ...To go to Florida and visit my family-Hosea Gainer
- ...Heating in the warehouse before it gets cold and lockers- *Lawrence Hayes*
- ...All of God's people to love thy neighbor as themselves- *Ronnie Crosby*
- ...For everyone to come together and treat each other as equals- Pat Gagnon
- ...To spend Christmas with my little girl and watch her open her gifts-Fred Coverdale
- ...To have a great time with Richard celebrating our first Christmas together-Jennifer Cain
- ...Speedy recovery from surgery!
 Tommy Carver
- ...To keep the Yale forklift we rent!-
- ...To be with family and have enough money for presents- *David Jacobs*
- ...For my two year old to be potty trained-Ray Burris
- ... To be with the woman I love and have all my bills paid- *Chris McLain*
- ...To get out of debt so I can buy a home-Cathy Banks
- $... All of \, my \, bills \, paid \, of f!!! \textbf{\it Linda Barnett}$
- ...A sewing machine!- *Liz Berry* ...A healthy and happy family, and to pay off my bills- *Cyndy Ell*
- ...A healthy baby and my waistline!-Mary Sawyer
- ...A white Honda Accord with a power moonroof!- Lisa Webster
- ... More office space! Contract Dept.
- ... No more laundry- Pat Petty
- ... Snow and \$100,000!- Shirley Hester

- ...My mortgage paid off and a safe deployment for my husband-*Luanne Hilburn*
- ...A gliding rocking chair, matching foot rest and SNOW!- *Kate Endriga*
- ...For Douglas Byrd Jr. High to lose one football game!- Patti Tolar
- ...Good health and happiness for everyone-Janice Nettles
- ...A visit from Publisher's Clearing House's Prize Patrol!- *Linda Penrose*
- ...A million dollars, but I'll settle for a computer!- Walter DeLoach
- ...To live in a manner that helps others know God loves them- Les Herod
- ... To be able to buy a house- Debbie Allee
- ...A Republican President and a Republican Congress!- Ken Gupton
- ...A white Christmas like my family in Iowa will have!- Jean Arnold

SEHS RICHMOND BRANCH-

- ... One million dollars!- James Henshaw
- ...A trip to the Bahamas from Garland!-LaJuana Ellis
- ...Candy apple red convertible Jaguar-Phyllis Wilson
- ...One million dollars!- Bruce Day
- ...For Bill Clinton to practice what he preaches- *Marlon Morris*
- ...To pay all of my bills by Christmas-Russell Carr
- ...A keg of beer and a large bag of pretzels-Harvey Campbell
- ... More money!- Morton Williams
- ... A 40 oz.- Vincent Quarles
- ...To visit my family in Africa-Mohamed Jama
- ... Another tattoo- Barry Lane
- ... Mel Gibson & a diamond ring-Joan Gray
- ...Black leather trench coat and for my son to enjoy himself and get everything he wants- *Kim Jordan*
- ... My two front teeth!- Jim Gray
- ... A new car and a garage- Billy Day
- ...To hit the lottery and be very rich-
 - George Hicks
- ... World unity and peace- Delilah Gibson
- ...A set of tires for my truck and a copy of this request for my wife!-Clarence Gilliam
- ...SLEEP! It's been a year since I have had any!- Karon Lane
- ...A collection of Michael Bolton cassettes-Debbie Locklear
- ...To spend Christmas in Trinidad with my family- Karen Wilkinson





TWINS! Born to Daniel Cardova (Section 99) and Rhonda Evans on November 9, 1992. Kalab Daniel Cardova (5 lbs. 14 oz.) and Kiara Danetta Cardova (6 lbs. 1 oz.) were the couple's 2nd set of twins! They also have two other children for a grand total of 6 KIDS!

Engagements

On November 9, Robert Edwards (Warehouse Receiving) asked Miss Debbie Gilmore to become his wife. She accepted. The couple is to wed on January 2, 1993.

After a long, suspenseful courtship, Sharon Ratley (Section 99) and Charles "Chuck" Fonte are finally getting married on December 5, 1992.

Happy Birthday to You!

December 1	Birthdays
William Morris	12/01
Lori Horne	12/01
Granville Hicks	12/02
Ken Gupton	12/03
Martha Shankle	12/05
Pat Davis	12/09
Robert Shelton	12/10
Rick Grimes	12/10
Donna Vinson	12/10
Laura Bess	12/14
Mohamed Jama	12/15
Wally Kinlaw	12/17
Gene Hollis	12/19
Robert Edwards	12/19
Ray Timbs	12/20
Cliff Christianson	12/20
Lajuana Ellis	12/20
Kathy Shanahan	12/20

James Lawrence	12/21
Larry Page	12/24
Joy Winslow	12/27
Scott Sholar	12/28
John Bengel	12/29
Sharon Ash	12/30

Where are they now?

Cyndy Ell-

Transferred from Accounts Receivable to the Physician Customer Service Division, filling in for **Linda Barnett** while she is on maternity leave.

Jill Spell-

Supervising the Accounts Receivable along with the Credit Department.

Gerald Peterson-

Gerald has transferred from UPS Shipping in the Warehouse to System Operator in the MIS Department.

Southeastern Veterans

Clarence Gilliam- 11-year veteran (Richmond Warehouse Supervisor)

Clarence was the first employee hired by Mr. Manning for the Richmond warehouse. His first job was to build shelves. He asked Mr. Manning how many shelves he needed to build and Mr. Manning replied, "Until I tell you to stop."

Outside work, Clarence enjoys mechanical work, riding bicycles for relaxation, and doing work for his neighbors. He is married with two children. His daughter is in nursing school while his son, Eric, attends VCU full time and works 2nd shift in the Richmond warehouse.

Steve Broughton- 15-year veteran (Hospital Sales Rep)

Steve Broughton resides in Rocky Mount, NC with his wife of 20 years, Lee, and their three children- Greg-17, Jay-13 and Devon-11.

Besides being a serious salesman, Steve enjoys fishing, golfing and hunting. He also enjoys spending time with his children, and watching his daughter, Devon, who participates in horse shows.

When interviewed, Steve said his lifelong dream was to be a Rock-n-Roll star, but he can't carry a tune! We at SEHS are happy he chose selling instead of singing!

Proud Moments

WILLIAM MORRIS-

William was presented with an outstanding achievement award from Georgetown University Medical Center. The award was given for "outstanding and dedicated services rendered."

RAY MANNING, JR.-

Ray was recently elected as Treasurer of the Fayetteville Area Chamber of Commerce. Ray joined the board in 1991.

Ray was also elected vice-chairman of the Health Industry Distributors Association (HIDA). The national association represents distributors of medical products.

ERIC THOMAS-

Eric's son, Clay, has broken another cross-country track record. He recently ran a 3-mile course in 15:21. He is the Greenville County Cross Country champion and the defending state runner-up. His dad says had he known how much he would be spending on running shoes for Clay, he would have bought lots of stock in NIKE! Today he would be a rich man. He says he's looking forward to the end of the running season so he and his family can get back to his unhealthy diet of fried foods and cheeseburgers!

Staff Stuff...

WELCOME MELODY DYDA!- Melody was chosen as reporter for the Purchasing Department due to Brinda Williams' departure. Brinda will still be reporting, but she will be representing the newly forming Physician/Purchasing Area.

OOPS! CORNER- The staff has created what we call the "Oops! Corner". This is a small corner in the newsletter that will correct any errors or omissions from previous newsletters. Melody Dyda will be the contact person.

WE NEED YOUR NEWS... Anyone wishing to have something put in the newsletter needs to complete a new "VITAL SIGNS" submittal form (available at all SEHS offices) and give to your department's reporter. All news will be reviewed by the Staff.

Until next month...VITAL SIGNS STAFF

"O.R. Manning, Sr. Memorial Fund" donations should be sent to:

Duke University Medical Center in memory of O. R. Manning, Sr. c/o Alan G. Herosian DUMC Development Office 110 Swift Avenue Durham, NC 27705